

# **We are** HIRING!

## Salesforce Consultant (m/f/x)

## WHO WE ARE

**ARCUS** I was founded in 2021 to bridge the gap between marketing, sales, and other business processes. We unify communication channels and unlock the full business potential through data-driven insights from various data sources.

To continue our mission and grow, we are looking for ambitious and reliable colleagues from the Salesforce cosmos. We offer an above-average salary for outstanding employees.

At **ARCUS**, we believe in entrepreneurship and independence. Not only can you, but we want you to fully develop your ideas and your passion. We have ambitious goals that we want to achieve together - and when we achieve them, we benefit together.

#### UpgrAlde your career and come on board.

## WHAT YOU DO

- Advising companies and organizations on process optimization and digitalization with Salesforce
- · Customer support from requirements analysis to user training
- Analysis of customers' business processes and IT
- Identification of improvement potential through Salesforce
- Process analysis and requirements elicitation
- Continuous learning through knowledge exchange, research, and the completion of certificates
- Participation in the further development of ARCUS AI Consulting
- You take on project responsibility and are accountable for its success

## WHAT YOU NEED

- Sound knowledge in the implementation and further development of Salesforce solutions in the areas of sales, service, marketing, and eCommerce
- Sound knowledge and a good basic understanding of business processes in the areas of sales, marketing, service, and eCommerce
- Enthusiasm for digital business models and digital technologies
- German and/or English is a must-have
- Affinity for IT projects relating to big data and cloud computing
- Analytical competence and solution orientation
- Experience in project management or IT projects
- Project-related willingness to travel

#### WHAT WE OFFER

- An attractive remuneration model including performance-related bonuses
- Concrete opportunities for advancement on our jointly defined career path
- Support with training and certifications
- And of course additional benefits such as a job bike, Urban Sports Club membership, team events, etc.
  We are open to your wishes!